

# Jackson Square Aviation Fact Sheet



## ABOUT US

**Jackson Square Aviation (JSA)** is a full-service commercial aircraft lessor, with a portfolio that has steadily expanded since our founding in 2010 having acquired over 280 aircraft and sold over 90.

## KEY FIGURES (as of 31 December 2021)



*\*Owned, managed, committed*

## PRODUCTS

- Sale-and-leaseback financing
- PDP financing
- Finance leases
- New aircraft placements
- Used aircraft placements
- Asset management



## SHAREHOLDER

JSA is part of the **Mitsubishi HC Capital Inc.**, a prominent, Tokyo-based global leasing company. Mitsubishi HC Capital is listed on both the Tokyo and Nagoya stock exchanges. It is one of Japan's largest leasing companies by assets, with a diverse portfolio offering leases and financial products across multiple sectors.

With the support of Mitsubishi HC Capital, JSA is ideally placed to offer competitive pricing and flexible financing alternatives to airlines across the globe.

## LEADERSHIP



Sam Muramoto, Chairman

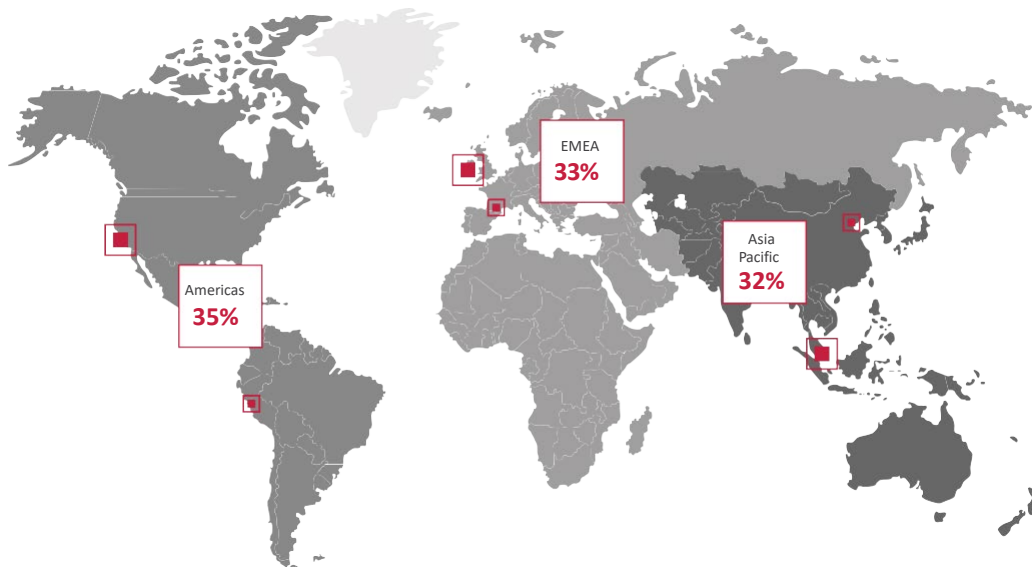


Kevin McDonald, CEO



Chris Dailey, President

## Percentage of owned fleet by region (as of 31 December 2021)



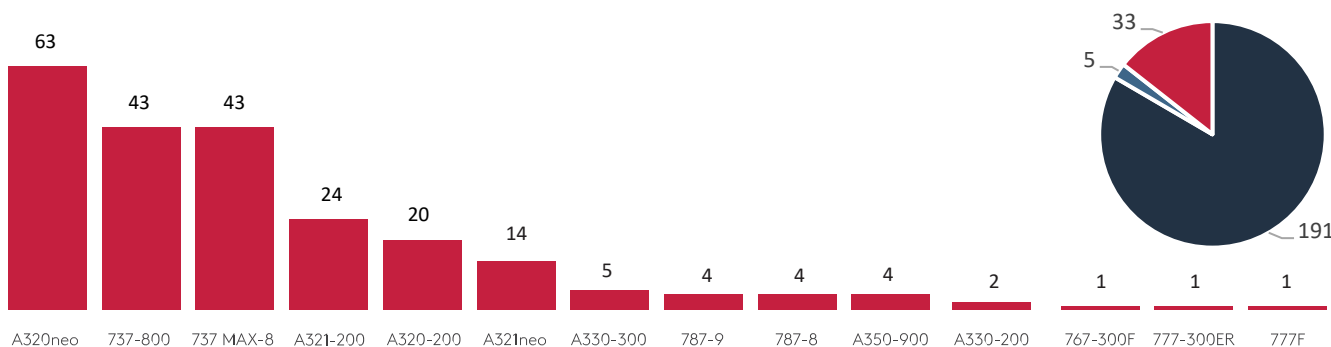
## CUSTOMERS

Our experienced, international, and professional staff in San Francisco, Dublin, Toulouse, Singapore, Beijing and Lima is committed to meeting airlines' evolving needs worldwide.

Since our formation, JSA has transacted with 78 airlines. Our current leasing customer count stands at 57 airlines.

FLEET COMPOSITION & PORTFOLIO METRICS (as of 31 December 2021)

Owned Managed Committed



<b>4</b> Avg. Fleet Age	<b>76</b> % Single Aisle	<b>7</b> Avg. Lease Term	<b>64</b> % New Gen
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\*Owned fleet  
\*Weighted by value



JSA YEAR IN REVIEW (JAN 2021 – DEC 2021) \*Updated semi-annually

Despite a second turbulent year for the aviation industry, JSA remained focused on long term fundamentals and continued to grow the business, adding 22 new production aircraft. We continued to work closely with our customers to identify ways to support their operations, offering responsive and customised fleet and financial solutions to do our part in helping adapt to the ever-changing business environment. In addition to deploying over \$1bn in new Capex in 2021, we transitioned 12 used aircraft to new lessees. We also witnessed the return of an active trading market that enabled JSA to close aircraft sales with a growing range of investor and lessor partners. JSA continued to grow our global team and enhanced our internal focus on important areas of sustainability and D&I. With our solid shareholder backing, we look to 2022 and beyond with optimism for recovery in our customer base and the wider airline industry.

<b>+14</b> Net Fleet Growth	<table border="1"> <tr> <td><b>+22</b> Acquisitions</td> <td><b>+2</b> A321neo</td> </tr> <tr> <td><b>-8</b> Sales</td> <td><b>+11</b> 737 MAX8</td> </tr> <tr> <td></td> <td><b>+7</b> A320neo</td> </tr> </table>	<b>+22</b> Acquisitions	<b>+2</b> A321neo	<b>-8</b> Sales	<b>+11</b> 737 MAX8		<b>+7</b> A320neo	<b>+66</b> Leases Signed	<b>\$1.1bn</b> CapEx
<b>+22</b> Acquisitions	<b>+2</b> A321neo								
<b>-8</b> Sales	<b>+11</b> 737 MAX8								
	<b>+7</b> A320neo								
<b>+5</b> Customers		<b>+7</b> Team Members							